

## CLAIMS

What is claimed is:

- 1        1. A method for providing performance based referral credit based on user  
2        transactions utilizing a network comprising:
  - 3            (a)     allowing a referring entity to present a publication, the referring  
4            entity being assigned a unique identifier associated with the  
5            publication;
  - 6            (b)     receiving input from a user for subscribing to the publication  
7            utilizing a network;
  - 8            (c)     assigning a tracking code that traces to the user input and the  
9            unique identifier;
  - 10          (d)     forwarding the publication to the user based on the user input  
11          utilizing the network;
  - 12          (e)     allowing the user to select an entity associated with the  
13          publication; and
  - 14          (f)     identifying the tracking code when the user conducts a transaction  
15          with the entity in order to provide a credit to the referring entity.
  
- 1        2. A method as recited in claim 1, wherein the publication includes at least one  
2        of a newsletter and an email announcement.
  
- 1        3. A method as recited in claim 1, wherein the user input includes an email  
2        address.
  
- 1        4. A method as recited in claim 1, wherein the entity associated with the  
2        publication is represented by at least one of a link, an advertisement, contact  
3        information, an input button, a script, and a drop down menu.

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- 1 5. A method as recited in claim 1, wherein the network includes at least one of  
2 a wide area network and a local area network.
- 1 6. A method as recited in claim 1, further comprising providing compensation  
2 for the credit of the referring entity.
- 1 7. A method as recited in claim 6, wherein the compensation includes monetary  
2 compensation, return referrals, discounted services, and no-charge services.
- 1 8. A method as recited in claim 1, wherein the tracking code includes the  
2 unique identifier.
- 1 9. A system for providing performance based referral compensation  
2 comprising:  
3 (a) a server for providing access to a publication presented by a  
4 referring entity and for receiving input from a user for subscribing  
5 to the publication;  
6 (b) a database coupled to the server for storing a unique identifier  
7 assigned to the referring entity in association with the publication  
8 and a tracking code that traces to the user input and the unique  
9 identifier;  
10 (c) a computing device coupled to the server for forwarding the  
11 publication to the user based on the user input and for allowing  
12 the user to select an entity associated with the publication; and  
13 (d) an engine for identifying the tracking code when the user  
14 conducts a transaction with the entity.
- 1 10. A system as recited in claim 9, wherein the publication includes at least one  
2 of a newsletter and an email announcement.

1 11. A system as recited in claim 9, wherein the user input includes an email  
2 address.

1 12. A system as recited in claim 9, wherein the entity associated with the  
2 publication is represented by at least one of a link, an advertisement, contact  
3 information, an input button, a script, and a drop down menu.

1 13. A system as recited in claim 9, wherein the network includes at least one of a  
2 wide area network and a local area network.

1 14. A system as recited in claim 9, further comprising providing compensation  
2 for the credit of the referring entity.

1 15. A system as recited in claim 14, wherein the compensation includes  
2 monetary compensation, return referrals, discounted services, and no-charge  
3 services.

1 16. A computer program embodied on a computer readable medium for  
2 providing performance based referral credit based on user transactions  
3 comprising:

4 (a) a code segment that allows a referring entity to present a  
5 publication, the referring entity being assigned a unique identifier  
6 associated with the publication;

7 (b) a code segment that receives input from a user for subscribing to  
8 the publication utilizing a network;

9 (c) a code segment that assigns a tracking code that traces to the user  
10 input and the unique identifier;

11 (d) a code segment that forwards the publication to the user based on  
12 the user input;

13 (e) a code segment that allows the user to select an entity associated  
14 with the publication utilizing the network; and

15 (f) a code segment that identifies the tracking code when the user  
16 conducts a transaction with the entity in order to provide a credit  
17 to the referring entity.

1 17. A computer program as recited in claim 16, wherein the publication includes  
2 at least one of a newsletter and an email announcement.

1 18. A computer program as recited in claim 16, wherein the user input includes  
2 an email address.

1 19. A computer program as recited in claim 16, wherein the entity associated  
2 with the publication is represented by at least one of a link, an advertisement,  
3 contact information, an input button, a script, and a drop down menu.

1 20. A computer program as recited in claim 16, wherein the network includes at  
2 least one of a wide area network and a local area network.

1 21. A computer program as recited in claim 16, further comprising providing  
2 compensation for the credit of the referring entity.

1 22. A computer program as recited in claim 21, wherein the compensation  
2 includes monetary compensation, return referrals, discounted services, and  
3 no-charge services.

1 23. A computer program as recited in claim 22, wherein the tracking code  
2 includes the unique identifier.

1 24. An apparatus for providing performance based referral credit based on user  
2 transactions comprising:

- 3 (a) means for allowing a referring entity to present a publication, the  
4 referring entity being assigned a unique identifier associated with  
5 the publication;  
6 (b) means for receiving input from a user for subscribing to the  
7 publication utilizing a network;  
8 (c) means for assigning a tracking code that traces to the user input  
9 and the unique identifier;  
10 (d) means for forwarding the publication to the user based on the user  
11 input utilizing the network;  
12 (e) means for allowing the user to select an entity associated with the  
13 publication; and  
14 (f) means for identifying the tracking code when the user conducts a  
15 transaction with the entity in order to provide a credit to the  
16 referring entity.

1 25. An apparatus as recited in claim 24, wherein the publication includes at least  
2 one of a newsletter and an email announcement.

1 26. An apparatus as recited in claim 24, wherein the user input includes an email  
2 address.

1 27. An apparatus as recited in claim 24, wherein the entity associated with the  
2 publication is represented by at least one of a link, an advertisement, contact  
3 information, an input button, a script, and a drop down menu.

1 28. An apparatus as recited in claim 24, wherein the network includes at least  
2 one of a wide area network and a local area network.

1 29. An apparatus as recited in claim 24, further comprising providing  
2 compensation for the credit of the referring entity.

1 30. An apparatus as recited in claim 29, wherein the compensation includes  
2 monetary compensation, return referrals, discounted services, and no-charge  
3 services.

1 31. An apparatus as recited in claim 24, wherein the tracking code includes the  
2 unique identifier.

1 32. A method for providing performance based referral credit based on user  
2 transactions comprising:

- 3 (a) allowing a referring entity to present a publication utilizing a  
4 network, the referring entity being assigned a unique identifier  
5 associated with the publication;  
6 (b) allowing a user to conduct a transaction utilizing the publication;  
7 and  
8 (c) identifying the unique identifier when the user conducts the  
9 transaction in order to provide a credit to the referring entity for  
10 the user transaction.

1 33. A method as recited in claim 32, wherein the publication includes at least  
2 one of a newsletter and an email announcement.

1 34. A method as recited in claim 32, further comprising allowing the user to  
2 subscribe to the publication.

1 35. A method as recited in claim 34, wherein the user subscription includes  
2 identifying information associated with the user including an email address.

1 36. A method as recited in claim 32, wherein the user conducts the transaction  
2 utilizing the publication via at least one of a link, an advertisement, an input  
3 button, a script, and a drop down menu.

1 37. A method as recited in claim 32, wherein the network includes at least one of  
2 a wide area network and a local area network.

1 38. A method as recited in claim 32, further comprising providing compensation  
2 for the credit of the referring entity.

1 39. A method as recited in claim 32, wherein the compensation includes  
2 monetary compensation, return referrals, discounted services, and no-charge  
3 services.

1 40. A method as recited in claim 32, wherein the unique identifier includes a  
2 tracking code.

1 41. A method as recited in claim 32, further comprising providing a tracking  
2 code including the unique identifier to credit the referring entity with the user  
3 transaction.

1 42. A method for providing performance based referral credit based on user  
2 transactions utilizing a network comprising:

- 3 (a) assigning a unique identifier to a referring entity;
- 4 (b) allowing the referring entity to present a publication utilizing a  
5 network;
- 6 (c) receiving input from a user for subscribing to the publication;
- 7 (d) assigning a tracking code that traces to the user input and the  
8 unique identifier;
- 9 (e) storing the user input, the unique identifier, and the tracking code  
10 in a database that correlates the user input and the unique  
11 identifier with the tracking code;
- 12 (f) forwarding the publication to the user based on the user input  
13 utilizing the network;

- 14 (g) allowing the user to select an entity associated with the  
15 publication;  
16 (h) allowing the user to visit the entity associated with the  
17 publication;  
18 (i) receiving an indication that the user conducts a transaction with  
19 the entity associated with the publication;  
20 (j) identifying the tracking code when the user conducts the  
21 transaction with the entity in order to provide a credit to the  
22 referring entity; and  
23 (k) providing compensation to the referring entity based on the credit.

1 43. A method as recited in claim 42, wherein the publication includes at least  
2 one of a newsletter and an email announcement.

1 44. A method as recited in claim 42, wherein the user input includes an email  
2 address.

1 45. A method as recited in claim 42, wherein the visits the entity associated with  
2 the publication via at least one of a link, an advertisement, an input button, a  
3 script, and a drop down menu.

1 46. A method as recited in claim 42, wherein the network includes at least one of  
2 a wide area network and a local area network.

1 47. A method as recited in claim 42, wherein the compensation includes  
2 monetary compensation, return referrals, discounted services, and no-charge  
3 services.

1 48. A method as recited in claim 32, wherein the tracking code includes the  
2 unique identifier.

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1 49. A method for providing performance based referral credit based on user  
2 transactions utilizing a network comprising:

- 3 (a) receiving a unique identifier associated with a publication from an  
4 entity for whom the publication is being marketed;  
5 (b) displaying an offer for a subscription to the publication to a user  
6 utilizing a network;  
7 (c) receiving input from the user for subscribing to the publication;  
8 (d) forwarding the publication to the user utilizing the network;  
9 (e) allowing the user to conduct a transaction utilizing the  
10 publication; and  
11 (f) receiving a credit for the transaction based on the unique  
12 identifier associated with the publication.

1 50. A method as recited in claim 49, wherein the offer for a subscription to the  
2 publication is displayed on a website of a referring entity.

1 51. A method as recited in claim 49, wherein the input from the user is  
2 transferred to the entity for whom the publication is being marketed.

1 52. A method as recited in claim 49, wherein the entity for whom the publication  
2 is being marketed provides links to the user for conducting the transaction  
3 with an entity associated with the link.

1 53. A method as recited in claim 52, wherein the entity for whom the publication  
2 is being marketed provides compensation based on the credit for the  
3 transaction.

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